

# MISSION SEARCH

## SEARCH COST COMPARISON

	Retained Search	In-House Search	Mission Search Engaged Search
Hire In Salary	\$100,000	\$100,000	\$100,000
Performance Bonuses	\$20,000	\$20,000	\$20,000
Sign On Bonus	<u>\$20,000</u>	<u>\$20,000</u>	<u>\$20,000</u>
Total Package	\$140,000	\$140,000	\$140,000
Fee Based On	\$140,000	NO FEE	\$100,000
	<u>35%</u>		<u>25%</u>
Fee For Service	\$49,000	NO FEE	\$25,000
Advertising	\$0	\$18,000	\$0
Internal Personnel Costs	\$3,000	\$7,000	\$3,000
Search Expenses at \$3,000/per month x 4 Months	\$12,000	\$0	\$0
On Site Interviewing/Travel	\$4,000	\$6,000	\$3,000
<b>Total Search Cost</b>	<b>\$68,000</b>	<b>\$31,000</b>	<b>\$31,000</b>



*Leading the way in healthcare staffing and recruitment*

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